

RIMÔN

# We are Rimon.

LAW FIRM **EVOLVED**



# Who We Are.

Our attorneys are experienced partners drawn from elite law firms who came to Rimon to practice law in a different and better way. Rimon offers attorneys the freedom to run their practice in a manner best for their clients, but with the support of an established, premier global law firm. Attorneys at Rimon have access to our exceptional team of in-house legal support staff who provide our attorneys with top-class information technology, billing, accounting, administration, marketing, human resources, and paralegal support.

## The Rimon Difference.

### Innovative Compensation Structure

Partners at Rimon have access to our innovative compensation structure, where they receive a significantly higher percentage of collected fees than at a traditional firm.

**70%**

Partners keep at least **70% of all collections** from clients they originate themselves.



Cross-selling is rewarded! Partners who work for clients originated by another Rimon attorney **receive 100%** of their “Internal Rate,” which is a rate each Partner sets for themselves.



If a Partner originates a client that is serviced by other attorneys, they **receive the difference** between 70% of the amount collected from the client and the “Internal Rates” of the attorneys doing the work.

**94%**

**Attorney  
Retention**

Rimon attorneys know with certainty what their compensation will be, and actually realize a much higher percentage of the work they generate than attorneys at traditional firms.

# No Billable-Hour Quotas.

Rimon has completely **abandoned the billable-hour requirement**. As a result, attorneys are able to work and bill their clients in an efficient manner. Clients see their costs go down, while attorneys are able to keep their work and life in better balance.

# Partner Focused Model.

In Rimon's business model, our partners can access our internal network of experienced partners to support their clients and offer more competitive billing rates to their clients for experienced, sophisticated lawyers.

For partners who do need or desire associate support, Rimon offers a network of top-tier associates across regions and practice areas who can provide assistance. Like our partners, our associates come from top law schools and law firms, and support our partners and clients with efficiency and professionalism.



# A Hybrid Model.

## The World is Our Office.

Leveraging a distributed model and the technological innovations that have already revolutionized many industries, our partners seamlessly collaborate across practice areas, jurisdictions, and time zones while enjoying an empowered, flexible way to practice law. Rimón's model allows attorneys to **work from any location, without sacrificing quality.**



## Virtual but Collaborative.

Community and informal interaction are keys to a positive work environment, to innovation, and to preservation of the one great strength of a law firm — the ability to collaborate and offer clients multifaceted expertise that is more than the sum of its parts.



- ✓ We have professional, scaled brick-and-mortar offices in key locations.
- ✓ We have semi-monthly Partner video conferences and active practice group meetings.
- ✓ We offer several in-person opportunities to network.
- ✓ We hold an annual, in-person all attorney retreat.
- ✓ We host in-person happy hours and other events for attorneys in our major business hubs.

Happier attorneys & better served clients, that is the Rimon way.



## No Hierarchy.

Rimon has **eliminated hierarchy from its structure**. The firm works hard to provide all attorneys the tools they need to best serve their clients. This means helping attorneys collaborate with one another and with clients, providing administrative, technical, marketing, and business development support.

## Choose Your Path.

Rimon has rejected the narrow “up or out” path that attorneys at traditional law firms must follow. **Rimon attorneys make their own paths**. Those who live to work and those who seek a different work-life balance can both find a place at Rimon. This flexibility allows us to attract talent at all stages of life and career.

# Strength In Diversity.

At Rimon, we **recognize and value the benefits of a truly diverse workforce**. We know that creating an inclusive environment for attorneys and staff leads to a stronger team, and that diverse perspectives and experiences not only enrich our own lives but so often add value to the excellent service we offer to clients.

**We strive to recruit, retain, and advance people of diverse backgrounds at all levels of Rimon.**

The purely objective partner compensation structure, flexibility, and transparency of the Rimon model inherently eliminate many of the barriers that some partners face at traditional law firms and allows Rimon to attract top talent.





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Learn more at [rimonlaw.com](https://rimonlaw.com)